

The Elite Workers' Comp Division



Your partner for \$40k+ accounts

BTIS has the markets and the expertise to handle your large, \$40k+ Workers' Comp accounts. We offer a full service experience and access to several A Rated carriers.

We understand the nuances and challenges associated with this type of specialty business, and look forward to working with you on these unique accounts.

Begin by simply submitting the account information in our Victory® Workers' Comp rater, and it will be immediately placed in the hands of our experienced team. You'll receive a confirmation/orientation call and the servicing of your account will be underway. The Elite Workers' Comp Division will secure a market as soon as possible, allowing you the opportunity to make more money by selling larger accounts.

The items listed in the box to the right are good to have on hand in order to expedite any requests for information that an underwriter might have.

LOOK FOR THIS SHIELD



PROGRAM FEATURES

- Multiple Zero Down Payment Plans
- Superior Claims Handling
- Safety Library
- Loss Control
- Multiple 'A' Rated Carriers

RECENT SUCCESSES

- Restaurant - \$80,754
- Bakery - \$71,552
- Machine Shop - \$114,138
- Retail Auto Parts Store - \$85,324
- Janitorial - \$77,683
- Plumbing - \$733,262
- Wholesaler - \$63,047
- Meat Wholesaler - \$50,402
- Clothing Mfg. - \$83,650
- Low Voltage Electrical - \$66,304
- Wholesaler - \$121,122
- Landscaping - \$491,713
- Ceramics Machine Shop - \$74,732
- Communications Cabling - \$41,002

ADDITIONAL DOCUMENTS FOR QUOTING

In order to expedite the process, here's a handy list of additional items that an underwriter may need to review.

- Acord 130
- Supplemental
- 4 Years currently valued loss runs
- X Mod worksheet
- WCIRB worksheet
- Loss control measures
- Loss narrative
- Target premium

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