



Receive 15% commission on new and renewal business with Hiscox NOW and BTIS.

Quote and Bind Online, in Minutes!

Hiscox NOW[®], a quick and easy way to bind small business policies for over 150 professions.

Why use Hiscox NOW?

- ✓ Instant binding: same-day coverage, policy documents emailed immediately.
- ✓ Broad appetite: policies customized for over 150 professions.
- ✓ Agent servicing: Hiscox advisors can answer appetite questions and facilitate a quote by phone.
- ✓ **Direct bill:** Hiscox handles all servicing and billing.
- ✓ Automatic renewal: earn commission for the lifetime of coverage.

We cover 150+ professions in various industries (including but not limited to):

- ✓ Architecture & Engineering
- ✓ Beauty, Health & Fitness
- ✓ Landscaping
 - Legal
 - ✓ Marketing & Creative

✓ Janitorial Services

- ✓ Real Estate
- ✓ Retail Stores
- ✓ Technology
- ✓ And much more!

- ✓ Consulting
- ✓ General Business

Products we offer

Product type	Product details	
Professional Liability (Errors and Omissions Insurance)	This coverage protects your customer if they're sued for negligence (even if no mistake was made).	Revenue limits – up to \$5M Coverage limits – \$2M aggregate online, \$5M aggregate by submission Deductible – options from \$0-\$10,000
General Liability (Commercial General Liability)	This coverage protects your customer from third-party claims for bodily injury, associated medical costs, and damage to someone else's property.	Revenue limits – up to \$5M Coverage limits – \$2M aggregate online, \$5M aggregate by submission Deductible – no deductible
Business Owner's Policy (BOP)	This combines general liability and business equipment coverage (including accidental damage) into one affordable package.	Revenue limits – up to \$3M Coverage limits – \$2M aggregate online, \$4M aggregate by submission Deductible – options from \$500-\$10,000



No login or registration needed!

QUOTE AND BIND NOW ►

*These are admitted products written through Hiscox Insurance Company Inc., a Chicago based Insurance Company that is rated 'A' (Excellent) by A.M best.





Hiscox specializes in offering tailored admitted coverage for small businesses.

Get instant coverage online or by phone.

BACK TO INDUSTRIES

	Professional Liability	General Liability	Business Owners Policy
What are the revenue limits?	Up to \$5 million	Up to \$5 million	Up to \$3 million
What are the coverage limits?	 \$2 million aggregate available online Up to \$5 million aggregate upon submission to Hiscox 	 \$2 million aggregate available online Up to \$5 million aggregate limit upon submission to Hiscox 	 \$2 million aggregate available online Up to \$4 million aggregate upon submission to Hiscox
Admitted product?	Yes	Yes	Yes
ISO based form?	No	Yes	Yes
Are defense costs included within limit?	Yes	No	No
Deductible	Various options ranging from \$0-\$10,000	No deductible	Various options ranging from \$500-\$10,000
What is covered?	Work completed by employees	Includes actions of employees and temporary staff	Combines general liability coverage with coverage for business assets
Minimum premium	\$270	\$350	\$500
Monthly cost?	Starts from \$22.50/mo.	Starts from \$29.17/mo.	Starts from \$41.67/mo.
Auto pay by credit card monthly?	Yes	Yes	Yes
What discounts are available (subject to minimum premium rules)?	• 5% multi-policy discount	 5% multi-policy discount Up to 5% discount for work-from-home businesses 	 5% multi-policy discount Up to 5% discount for work-from-home businesses
Additional features	 \$200,000 software copyright infringement coverage added for most software businesses Full retro-coverage for unknown claims from previous work for most classes of business 	 Available as a stand-alone Damage to premises rented (\$100,000) Personal injury included for all classes of business (COBs) except direct marketing, public relations, graphic designers, real estate agents, legal services, recruiting, marketing and research consulting Optional business equipment coverage up to \$25,000 for most COBs 	 Up to \$100,000 in coverage for business contents, up to \$500,000 in coverage for buildings Interruption of computer operations and loss of electronic data both covered up to \$10,000 Crime, data liability, and HNOA upgrades available Damage to premises rented (\$50,000)
Availability	All states except: AK	All states except: AK	All states except: AK, AL, AR, DE, FL, HI, ID, IA, KS, KY, LA, ME, MS, MT, NE, ND, NH, NM, NV, OK, OR, RI, SC, SD, TN, UT, VA, VT, WA, WV, WY

Coverage terms and limits may vary by class of business and may not be available in all states.

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Small Business Appetite Guide



Receive 15% commission on new and renewal business with Hiscox NOW and BTIS. Select an industry below to view available products, professions and revenue/coverage limits:

ARCHITECTURE & ENGINEERING		
Available Products: PL & GL* Revenue Limits: \$500K Coverage/Liab	ility Limits: \$3M State Exclusions: No PL in VA, VT	
✓ Architecture	✓ Engineering design services	
✓ Building/construction inspection	✓ Environmental engineering	
✓ Civil engineering	✓ Industrial engineering	
✓ Control systems integration/automation	✓ Landscape architect	
✓ Draftsman (including CAD/CAM)	✓ Process engineering	
✓ Electrical engineering	✓ Project manager (architecture or engineering)	
	✓ Transportation engineering	
CONSULTING	тор	
Available Products: PL, GL, BOP* PL/GL Revenue Limit: \$5M BOP	Revenue Limit: \$3M Coverage/Liability Limits: \$5M	
✓ Business consulting	✓ Marketing consulting	
✓ Education consulting	✓ Research consulting	
✓ Human Resources (HR) consulting	✓ Resume consulting	
✓ IT consulting	✓ Strategy consulting	
✓ Management consulting	✓ Other consulting services	
CREATIVE & DESIGN	TOP	
Available Products: PL, GL, BOP* PL/GL Revenue Limit: \$5M BOP	Revenue Limit: \$3M Coverage/Liability Limits: \$5M	
✓ Graphic design	 Photography; Client videography 	
✓ Photo booths	✓ Visual effect designer for films/videos	
Available Products: PL & GL* PL/GL Revenue Limit: \$5M Coverage/	Liability Limits: \$5M State Exclusions: No PL in VA, VT	
✓ Interior design	✓ Professional organizer	
FINANCIAL SERVICES TOP		
Available Products: PL, GL, BOP* PL/GL Revenue Limit: \$5M BOP	Revenue Limit: \$3M Coverage/Liability Limits: \$5M	
✓ Bookkeeping	✓ Tax preparation	
✓ Medical billing (No PL in NY)		
Available Products: GL, BOP* GL Revenue Limit: \$5M BOP Revenue	e Limit: \$3M Coverage/Liability Limits: \$5M	
✓ Accounting	✓ Mortgage brokering/banking	
✓ Actuarial services		
Available Products: GL* GL Revenue Limit: \$5M Coverage/Liability Limit: \$5M		
 ✓ Financial auditing or consulting ✓ Stock brokering 		
✓ Investment advice		

* PL & GL: Available in all states except AK

* BOP: Not available in AK, AL, AR, DE, FL, HI, ID, IA, KS, KY, LA, ME, MS, MT, NE, ND, NH, NM, NV, OK, OR, RI, SC, SD, TN, UT, VA, VT, WA, WV, WY Underwritten by Hiscox Insurance Company Inc., a Chicago-based insurance company. Copyright © 2017 Hiscox Inc. All rights reserved.

Small Business Appetite Guide

HEALTH, BEAUTY & FITNESS				
Available Products: PL & GL* PL/GL Revenue Limit: \$5M Coverage/Liability Limits: \$5M (PL Cap \$1M in IL) (GL Cap \$3M in HI, VT)				
✓ Acupressure services (No coverage in NV)	✓ Massage therapy			
✓ Acupuncture services (No coverage in NV)	✓ Mental health counseling			
✓ Art therapy	✓ Music therapy			
✓ Audiology (No PL in NV)	✓ Nail technician services			
✓ Barber/hair stylist services	✓ Occupational therapy			
✓ Beautician/cosmetology services	✓ Personal training (health & fitness)			
✓ Dance therapy	✓ Psychology			
✓ Diet/nutrition services	✓ Pilates instruction			
✓ Drama therapy	✓ Small salon owner			
✓ Esthetician services	✓ Social work services			
✓ First aid and CPR training	✓ Speech therapy (No coverage in NV)			
✓ Hypnosis	✓ Substance abuse counseling			
✓ Marriage and family therapy	✓ Yoga instruction			
JANITORIAL SERVICES	<u>TOP</u>			
Available Products: GL* GL Payroll Limit: \$500K Coverage/Liability L	.imit: \$2M			
✓ Dryer vent cleaning	✓ Residential cleaning services (interior and exterior)			
✓ Janitorial/cleaning services	✓ Small commercial office cleaning (interior only)			
LANDSCAPING SERVICES	<u>TOP</u>			
Available Products: GL* GL Payroll Limit: \$500K Coverage/Liability L	.imit: \$2M			
✓ Gutter or chimney cleaning	✓ Lawn care services (residential and commercial)			
✓ Landscaping/gardening services (residential and commercial)	✓ Snow blowing and removal (no auto coverage)			
LEGAL SERVICES	TOP			
Available Products: PL, GL, BOP* PL/GL Revenue Limit: \$5M BOP I	Revenue Limit: \$3M Coverage/Liability Limits: \$5M			
✓ Claims adjusting (No PL in NY)	✓ Expert witness services			
✓ Court reporting	✓ Notary services (No PL in CA)			
✓ Document preparation	✓ Process server			
Available Products: GL, BOP* GL Revenue Limit: \$5M BOP Revenue Limit: \$3M Coverage/Liability Limits: \$5M				
✓ Legal services	✓ Trustee services			
MARKETING & PUBLIC RELATIONS	TOP			
Available Products: PL, GL, BOP* PL/GL Revenue Limit: \$5M BOP I	Revenue Limit: \$3M Coverage/Liability Limits: \$5M			
✓ Advertising	✓ Marketing/media consulting			
✓ Brand consultant	✓ Public relations			
✓ Digital marketing	✓ Search engine services (SEO/SEM)			
✓ Direct marketing	✓ Social media consultant			

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MISCELLANEOUS BUSINESS SERVICES	ТОР		
Available Products: PL, GL, BOP* PL/GL Revenue Limit: \$5M BOP	Revenue Limit: \$3M Coverage/Liability Limits: \$5M		
✓ Answering/paging services	✓ Project management		
✓ Auctioneering	 Recruiting (employment placements) 		
✓ Business manager services	✓ Talent agency		
✓ Event planning/promotion	✓ Training (business, vocational or life skills)		
✓ Executive placement	✓ Translating/interpreting		
✓ Life/career/executive coaching	✓ Travel agency		
✓ Personal concierge/assistant	✓ Tutoring		
REAL ESTATE	- <u>TOP</u>		
Available Products: PL & GL* PL/GL Revenue Limit: \$5M (\$500K in CA) Coverage/Liability Limits: \$5M (\$3M in CA, \$1M in NY) State Exclusions: No PL in CO, IA, ID, KY, LA, MS, ND, NE, NM, RI, SD, TN, WY			
✓ Property management	✓ Real estate agent/broker (No PL in VT)		
RETAIL	TOP		
Available Products: GL* GL Revenue Limit: \$3M Coverage/Liability	Limit: \$2M		
✓ Appliance stores	✓ Home furnishing stores		
✓ Clothing apparel stores	✓ Jewelry stores		
✓ Electronic stores	✓ Other stores (no food/drink)		
✓ Florists	✓ Other stores (with food/drinks)		
TECHNOLOGY			
Available Products: PL, GL, BOP* PL/GL Revenue Limit: \$5M BOP	Revenue Limit: \$3M Coverage/Liability Limits: \$5M		
✓ Application development: smartphone/mobile/tablet (PL Cap \$1M)	✓ IT consulting		
✓ Application service provider	✓ IT project management		
✓ Computer consultant	✓ IT software/hardware training services		
✓ Computer programming services	✓ Internet hosting services		
✓ Computer system/network developer	✓ Software development		

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